

## **Health Cognition & Behavior Lab**

*Updated 8/2/2016* 

### **Pictorial Warnings RCT: Adolescent Quantitative Survey (2015)**

The survey was designed by Noel Brewer, Kathryn Peebles, Jessica Pepper, Justin Byron, and colleagues at the UNC Gillings School of Global Public Health. Data collection occurred over the phone with adolescent children of adult RCT participants in North Carolina and California. Data collection took place from September 2014 through August 2015.

#### **Preferred citation:**

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# [...] Brackets indicate text that participants did not see, including source of item, instructions to the programmer or response scale options not seen by participants.

| Item | Construct         | Item                                         | Response scale               | Source |
|------|-------------------|----------------------------------------------|------------------------------|--------|
| #    |                   |                                              |                              |        |
| A100 | Participant ID    | [Enter ID of participant]                    | OE                           |        |
| A101 | Participant       | [Did participant consent to be recorded for  | [1=Yes]                      |        |
|      | consent to record | qualitative interview?]                      | [0=No]                       |        |
| A105 | RCT participant   | [DO NOT READ]                                | GWLT=Teeth/diseased gums     |        |
|      |                   |                                              | GWLN=Tracheotomy             |        |
|      |                   | [In which condition was the RCT              | GWLL=Lungs                   |        |
|      |                   | participant?]                                | GWLW=Cancerous woman         |        |
|      |                   |                                              | SGLL=Cancer, other illnesses |        |
|      |                   |                                              | SGLP=Pregnancy/LBW           |        |
|      |                   |                                              | SGLC=Carbon monoxide         |        |
|      |                   |                                              | SGLQ=Quitting smoking        |        |
| A110 | RCT participant   | [Enter PIRE ID of RCT participant]           | OE                           |        |
| A111 | RCT participant   | [Confirm PIRE ID of RCT participant]         | OE                           |        |
| A115 | RCT participant   | [Enter RCT participant's relationship to     |                              |        |
|      |                   | adolescent in format "your [relationship to  |                              |        |
|      |                   | adolescent]" or "Name" so that it            |                              |        |
|      |                   | autopopulates correctly in the rest of the   |                              |        |
|      |                   | survey]                                      |                              |        |
| A130 | RCT participant   | [Enter date that RCT participant entered     | OE                           |        |
|      |                   | the study]                                   |                              |        |
| A140 | RCT participant   | [Enter date that RCT participant terminated  | OE                           |        |
|      |                   | the study]                                   |                              |        |
| B100 | Prompt            | [If A100=GWLL, GWLN, GWLT,                   |                              |        |
|      |                   | GWLW]                                        |                              |        |
|      |                   |                                              |                              |        |
|      |                   | Recently, [RCT participant] was in our       |                              |        |
|      |                   | study where we put a health warning on       |                              |        |
|      |                   | [his/her] cigarette packs. The warning was   |                              |        |
|      |                   | a picture with some words, and it was on     |                              |        |
|      |                   | the front of [his/her] pack from [date] to   |                              |        |
|      |                   | [date]. I'll use the term "warning label" in |                              |        |
|      |                   | this survey to refer to this warning.        |                              |        |

| Item<br># | Construct                               | Item                                                                                                                                                               | Response scale                                                                                                  | Source |
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| B101      | Prompt                                  | [If A100= SGLL or SGLP or SGLC or SGLQ]                                                                                                                            |                                                                                                                 |        |
|           |                                         | Recently, [RCT participant] was in our study where we put a health warning on [his/her] cigarette packs. The warning was                                           |                                                                                                                 |        |
|           |                                         | on the side of [his/her] pack from [date] to [date]. I'll use the term "warning label" in this survey to refer to this warning.                                    |                                                                                                                 |        |
| B109      | Cigarette pack<br>exposure<br>frequency | When [RCT participant] was in the study, about how many times did you see [his/her] cigarette packs? Would you say                                                 | 1=Never<br>2=Once<br>3=Twice                                                                                    |        |
|           |                                         |                                                                                                                                                                    | 4=Three times, or<br>5=More than that<br>[777=Don't remember]                                                   |        |
| B110      | Exposure                                | When [RCT participant] was in the study, did you ever see the <u>warning label</u> on [his/her] cigarette packs?                                                   | [1=Yes]<br>[0=No]<br>[777=Don't remember]                                                                       |        |
| B115      | Exposure frequency                      | [Skip if B110=0]  About how many times did you see the warning label on [RCT participant]'s                                                                        | 1=Once 2=Twice 3=Three times, or 4=More than that                                                               |        |
| B120      | General<br>impressions                  | cigarette packs? Would you say  [Skip if B110=0]  What do you remember about the warning label that we put on [RCT participant]'s cigarette packs?                 | [777=Don't remember] OE                                                                                         |        |
|           |                                         | PROBE: If you're not sure, please tell me whatever you remember about it. PROBE: That's great, what else do you remember?                                          |                                                                                                                 |        |
| B130      | Recall                                  | [Skip if B110=0]<br>[If A100=GWLL, GWLN, GWLT,<br>GWLW]                                                                                                            | OE                                                                                                              |        |
|           |                                         | Can you describe the warning label to me?                                                                                                                          |                                                                                                                 |        |
|           |                                         | [Use probe #1 unless they specifically describe words on the pack] PROBE #1: What words do you remember being on the label? [Use probe #2 unless they specifically |                                                                                                                 |        |
|           |                                         | describe picture on the pack] PROBE #2: What picture do you remember being on the label?                                                                           |                                                                                                                 |        |
| B140      | Recognition                             | [Skip if B110=0]<br>[If A100=GWLL, GWLN, GWLT,<br>GWLW]                                                                                                            | 1=[###] Lips with a sore<br>2=[###] A man smoking<br>through a hole in his neck<br>3=[###] Diseased and healthy |        |
|           |                                         | [Randomize order of response options.]  [Interviewer note: Read number (one, two,                                                                                  | lungs<br>4=[###] A thin woman in a<br>hospital gown                                                             |        |
|           |                                         | three, or four) instead of [###]]                                                                                                                                  | nospital gown [999=Don't know]                                                                                  |        |

| Item<br># | Construct           | Item                                                                                                                                                                                                                                                                                                                       | Response scale                                                                                                                                                                                                                                                                                                                                                         | Source                                                                                                                     |
|-----------|---------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|
|           |                     | Please tell me which picture was on the warning label. Was it                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                            |
| B150      | Recognition         | [Skip if B110=0] [If A100=GWLL, GWLN, GWLT, GWLW] [Randomize order of response options.]  [Interviewer note: Read number (one, two, three, or four) instead of [###]]  Which of these sentences was on [RCT                                                                                                                | 1=[###]Cigarettes cause<br>cancer<br>2=[###] Cigarettes are<br>addictive<br>3=[###] Cigarettes cause fatal<br>lung disease<br>4=[###] Smoking can kill you<br>[999=Don't know]                                                                                                                                                                                         |                                                                                                                            |
| B160      | Recall              | participant]'s cigarette packs? Was it  [Skip if B110=0]  [If A100= SGLL or SGLP or SGLC or SGLQ]                                                                                                                                                                                                                          | [OE]                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                            |
|           |                     | Can you describe the warning label to me?  [Use probe unless they specifically describe words on the pack]  PROBE: What words do you remember being on the label?                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                            |
| B170      | Recognition         | [Skip if B110=0] [If A100= SGLL or SGLP or SGLC or SGLQ]  [Randomize order of response options]  [Interviewer note: Read number (one, two, three, or four) instead of [###]]  Which of these warning labels was on [RCT participant]'s cigarette packs? Was it  [Interviewer note: Say "or was it" before reading Label 4] | 1=Label [###] Smoking Causes Lung Cancer, Heart Disease, Emphysema, and May Complicate Pregnancy. 2=Label [###] Quitting Smoking Now Greatly Reduces Serious Risks to Your Health. 3=Label [###] Smoking by Pregnant Women May Result in Fetal Injury, Premature Birth, and Low Birth Weight. 4=Label [###] Cigarette Smoke Contains Carbon Monoxide. [999=Don't know] |                                                                                                                            |
| C100      | Prompt              | [Skip if B110=0]  The next questions are still about the warning label on [RCT participant]'s cigarette packs.                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                            |
| C101      | Emotional reactions | [Skip if B110=0]  How <u>scared</u> did the warning label make you feel? Would you say                                                                                                                                                                                                                                     | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very scared                                                                                                                                                                                                                                                                                                        | Adapted from<br>Nonnemaker,<br>Farrelly, Kamyab,<br>Busey, and Mann<br>(2010) and Watson,<br>Clark, and Tellegen<br>(1988) |
| C102      | Emotional reactions | [If C101=1]  Can you tell me a bit about why you didn't feel scared?                                                                                                                                                                                                                                                       | [OE]                                                                                                                                                                                                                                                                                                                                                                   | ( /                                                                                                                        |
| C103      | Emotional reactions | [If C101=2 or 3]                                                                                                                                                                                                                                                                                                           | [OE]                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                            |

| Item<br># | Construct                   | Item                                                                                                                                                                                                 | Response scale                                                              | Source                                                                   |
|-----------|-----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|--------------------------------------------------------------------------|
|           |                             | Can you tell me a bit about why you felt that way?                                                                                                                                                   |                                                                             |                                                                          |
| C110      | Emotional reactions         | [Skip if B110=0]  How <u>anxious</u> did the warning label make you feel? Would you say                                                                                                              | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very anxious            | Adapted from<br>Nonnemaker et al.<br>(2010)                              |
| C120      | Emotional reactions         | [Skip if B110=0]  How grossed out did the warning label make you feel? Would you say                                                                                                                 | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very grossed out        | Adapted from<br>Nonnemaker et al.<br>(2010) and Leshner<br>et al. (2011) |
| C130      | Emotional reactions         | [Skip if B110=0]  How <u>ashamed</u> did the warning label make you feel? Would you say                                                                                                              | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very ashamed            | Adapted from<br>Nonnemaker 2010<br>and Keller and<br>Block (1996)        |
| C140      | Emotional reactions         | [Skip if B110=0]  How <u>sad</u> did the warning label make you feel? Would you say                                                                                                                  | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very sad                | Watson (1988)                                                            |
| C150      | Perceived understandability | [Skip if B110=0]  How easy was the warning label to understand? Would you say                                                                                                                        | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very easy to understand | Adapted from<br>Cameron, Pepper,<br>and Brewer (2013)                    |
| C160      | Attention/ noticing         | [Skip if B110=0] Would you say the warning label grabbed your attention?                                                                                                                             | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=A lot                   | Adapted from<br>Nonnemaker et al.<br>(2010)                              |
| C170      | Attention/ noticing         | [Skip if B110=0]  How often did you read or look closely at the warning label? Would you say                                                                                                         | 1=Never,<br>2=Sometimes, or<br>3=Often                                      | Adapted from Fathelrahman et al. (2010)                                  |
| C180      | Cognitive elaboration       | [Skip if B110=0]  How much did the warning label make you think about the harms of smoking cigarettes? Would you say                                                                                 | 1=Not at all,<br>2=A little<br>3=Somewhat, or<br>4=A lot                    |                                                                          |
| C185      | Cognitive elaboration       | [Skip if B110=0]  How much did the warning label make you think about the harms of being around secondhand smoke? Would you say                                                                      | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=A lot                   |                                                                          |
| C190      | Avoidance                   | [Skip if B110=0]  Did you ever try to avoid looking at the warning label?                                                                                                                            | [1=Yes]<br>[0=No]                                                           | Adapted from Population Assessment of Tobacco and Health Study (2014)    |
| C200      | Prompt  Reactance - anger   | [Skip if B110=0]  For the next questions, think about the warning label that we put on [RCT participant]'s cigarette packs. Say whether you agree or disagree with each statement.  [Skip if B110=0] | [1=Strongly disagree]                                                       |                                                                          |

| Item<br># | Construct         | Item                                                                            | Response scale                                                                                 | Source |
|-----------|-------------------|---------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|--------|
| п         |                   | [Randomize order of C210-C320]  The warning made me feel aggravated.            | [2=Somewhat disagree] [3=Neither agree or disagree] [4 = Somewhat agree] [5 = Strongly agree]  |        |
|           |                   | Would you say you disagree, agree, or neither?                                  |                                                                                                |        |
|           |                   | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?            |                                                                                                |        |
| C215      | Reactance - anger | [Skip if B110=0] [Randomize order of C210-C320] The warning made me feel angry. | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree] [4 = Somewhat agree] |        |
|           |                   | Would you say you disagree, agree, or neither?                                  | [5 = Strongly agree]                                                                           |        |
|           |                   | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?            |                                                                                                |        |
| C220      | Reactance - anger | [Skip if B110=0]<br>[Randomize order of C210-C320]                              | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree]                      |        |
|           |                   | The warning annoyed me.                                                         | [4 = Somewhat agree]<br>[5 = Strongly agree]                                                   |        |
|           |                   | Would you say you disagree, agree, or neither?                                  |                                                                                                |        |
|           |                   | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?            |                                                                                                |        |
| C230      | Reactance - anger | [Skip if B110=0]<br>[Randomize order of C210-C320]                              | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree]                      |        |
|           |                   | The warning irritated me.                                                       | [4 = Somewhat agree]<br>[5 = Strongly agree]                                                   |        |
|           |                   | Would you say you disagree, agree, or neither?                                  |                                                                                                |        |
|           |                   | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?            |                                                                                                |        |
| C240      | Reactance - lies  | [Skip if B110=0]<br>[Randomize order of C210-C320]                              | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree]                      |        |
|           |                   | The health effect on the warning was overblown.                                 | [4 = Somewhat agree] [5 = Strongly agree]                                                      |        |
|           |                   | Would you say you disagree, agree, or neither?                                  |                                                                                                |        |
|           |                   | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?            |                                                                                                |        |
| C250      | Reactance - lies  | [Skip if B110=0]<br>[Randomize order of C210-C320]                              | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree]                      |        |
|           |                   | The warning exaggerated the health effects of smoking.                          | [4 = Somewhat agree]<br>[5 = Strongly agree]                                                   |        |

| Item<br># | Construct                | Item                                                                               | Response scale                                                            | Source |
|-----------|--------------------------|------------------------------------------------------------------------------------|---------------------------------------------------------------------------|--------|
|           |                          | Would you say you disagree, agree, or neither?                                     |                                                                           |        |
|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?               |                                                                           |        |
| C260      | Reactance - lies         | [Skip if B110=0]<br>[Randomize order of C210-C320]                                 | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree] |        |
|           |                          | The warning was misleading.                                                        | [4 = Somewhat agree]<br>[5 = Strongly agree]                              |        |
|           |                          | Would you say you disagree, agree, or neither?                                     |                                                                           |        |
|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?               |                                                                           |        |
| C270      | Reactance - government   | [Skip if B110=0]<br>[Randomize order of C210-C320]                                 | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree] |        |
|           |                          | Smoking is legal, so the government should stop interfering with smokers' freedom. | [4 = Somewhat agree]<br>[5 = Strongly agree]                              |        |
|           |                          | Would you say you disagree, agree, or neither?                                     |                                                                           |        |
|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?               |                                                                           |        |
| C280      | Reactance - government   | [Skip if B110=0] [Randomize order of C210-C320]                                    | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree] |        |
|           |                          | The government shouldn't require warnings like that on cigarette packs.            | [4 = Somewhat agree]<br>[5 = Strongly agree]                              |        |
|           |                          | Would you say you disagree, agree, or neither?                                     |                                                                           |        |
|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?               |                                                                           |        |
| C290      | Reactance - government   | [Skip if B110=0]<br>[Randomize order of C210-C320]                                 | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree] |        |
|           |                          | It's not the government's job to warn me about the risks of smoking.               | [4 = Somewhat agree]<br>[5 = Strongly agree]                              |        |
|           |                          | Would you say you disagree, agree, or neither?                                     |                                                                           |        |
|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?               |                                                                           |        |
| C300      | Reactance - manipulation | [Skip if B110=0]<br>[Randomize order of C210-C320]                                 | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree] |        |
|           |                          | The warning was trying to manipulate me.                                           | [4 = Somewhat agree]<br>[5 = Strongly agree]                              |        |
|           |                          | Would you say you disagree, agree, or neither?                                     |                                                                           |        |

| Item<br># | Construct                | Item                                                                                                                                   | Response scale                                                                                 | Source                         |
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|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                                   |                                                                                                |                                |
| C310      | Reactance - manipulation | [Skip if B110=0]<br>[Randomize order of C210-C320]                                                                                     | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree]                      |                                |
|           |                          | The warning was manipulating smokers.                                                                                                  | [4 = Somewhat agree]<br>[5 = Strongly agree]                                                   |                                |
|           |                          | Would you say you disagree, agree, or neither?                                                                                         |                                                                                                |                                |
|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                                   |                                                                                                |                                |
| C320      | Reactance - manipulation | [Skip if B110=0]<br>[Randomize order of C210-C320]                                                                                     | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree]                      |                                |
|           |                          | The warning was trying to boss me around.                                                                                              | [4 = Somewhat agree]<br>[5 = Strongly agree]                                                   |                                |
|           |                          | Would you say you disagree, agree, or neither?                                                                                         |                                                                                                |                                |
|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                                   |                                                                                                |                                |
| C330      | State empathy            | [Skip if B110=0]  I wish there was something I could do to solve the health problem on the warning                                     | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree] [4 = Somewhat agree] | Adapted from<br>Campbell, 2004 |
|           |                          | label.                                                                                                                                 | [5 = Strongly agree]                                                                           |                                |
|           |                          | Would you say you disagree, agree, or neither?                                                                                         |                                                                                                |                                |
|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                                   |                                                                                                |                                |
| D100      | Perceived effectiveness  | [Skip if B110=0]                                                                                                                       | 1=Not at all<br>2=A little                                                                     |                                |
|           |                          | How much did the warning label make you want to tell [RCT participant] that [he/she] should quit smoking? Would you say                | 3=Somewhat, or<br>4=A lot                                                                      |                                |
| D110      | Perceived effectiveness  | [Skip if B110=0]                                                                                                                       | 1=Not at all<br>2=A little                                                                     |                                |
|           |                          | How much did the warning label on [RCT participant]'s cigarette packs discourage you from wanting to smoke? Would you say              | 3=Somewhat, or<br>4=A lot                                                                      |                                |
| D115      | Perceived effectiveness  | [Skip if B110=0]                                                                                                                       | 1=Not at all<br>2=A little                                                                     |                                |
|           |                          | How much would having this warning label on <u>all</u> cigarette packs discourage other teenagers from wanting to smoke? Would you say | 3=Somewhat, or<br>4=A lot                                                                      |                                |
| D120      | Policy support           | Some countries require that cigarette packs have large health warnings with pictures showing the harms of smoking.                     | [1=Yes]<br>[0=No]                                                                              |                                |

| Item<br># | Construct           | Item                                                                                                                         | Response scale                                                                                                                                | Source |
|-----------|---------------------|------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|--------|
| n e       |                     | Do you think the U.S. should require picture warnings like these on cigarette packs?                                         |                                                                                                                                               |        |
| E100      | Prompt              | [If B110=1] For the next questions, we'll keep talking                                                                       |                                                                                                                                               |        |
|           |                     | about the warning label on [RCT participant]'s cigarette packs.                                                              |                                                                                                                                               |        |
| E101      | Prompt              | [If B110=0]  For the next questions, we'll talk about the warning label on [RCT participant]'s                               |                                                                                                                                               |        |
| E102      | Social interactions | cigarette packs.  Did you talk about the warning label with [RCT participant]?                                               | [1=Yes]<br>[0=No]                                                                                                                             |        |
| E103      | Social interactions | Did you talk to anyone else about the warning label?                                                                         | [1=Yes]<br>[0=No]                                                                                                                             |        |
| E104      | Social interactions | [Skip if E102=0] Who did you talk to?                                                                                        | [RCT participant] [Other parent or guardian] [Sibling] [Other family member] [Boyfriend or girlfriend] [Friend] [Doctor or nurse] [Other: OE] |        |
| E105      | Prompt              | [Skip if E101=0 and E102=0]  Think about all the conversations you've had with people about the warning label.               |                                                                                                                                               |        |
| E110      | Social interactions | [Skip if E101=0 and E102=0]  How many times did you talk about the warning label? Would you say                              | 1=Once<br>2=Twice<br>3=Three times, or<br>4=More than that                                                                                    |        |
| E120      | Social interactions | [Skip if E101=0 and E102=0]  Did you talk about whether the warning label would encourage [RCT participant] to quit smoking? | [1=Yes]<br>[0=No]<br>[999=Don't know]                                                                                                         |        |
| E140      | Social interactions | [Skip if E101=0 and E102=0] What else did you talk about?                                                                    | OE                                                                                                                                            |        |
| E150      | Social interactions | [Skip if B110=0]  Did you post anything online about the warning label?                                                      | [1=Yes]<br>[0=No]<br>[999=Don't know]                                                                                                         |        |
| E160      | Social interactions | Warning facer:  [If E150 = 1]  Where did you post about it?  PROBE: Was there anywhere else?                                 | [1=Facebook] [2=Instagram] [3=Twitter] [4=Reddit] [5=Vine] [6=Other: OE]                                                                      |        |
| E170      | Social interactions | [If E150 = 1] What did you post about the warning label?                                                                     | OE                                                                                                                                            |        |

| Item<br># | Construct           | Item                                                                                                                                                        | Response scale                                                                                  | Source                                               |
|-----------|---------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|------------------------------------------------------|
| E180      | Social interactions | How many times did you talk to people about the <u>health risks of smoking</u> in the last 4 weeks? Would you say                                           | 1=Never<br>2=A few times, or<br>3=Many times                                                    |                                                      |
| E190      | Social interactions | [If E180 = 2 or 3]  Did you talk about the health risks of smoking with [RCT participant] in the last                                                       | [1=Yes]<br>[0=No]<br>[999=Don't know]                                                           |                                                      |
| E200      | Social interactions | 4 weeks?  [If E180 = 2 or 3]  Did you talk about the health risks of smoking with another family member in                                                  | [1=Yes]<br>[0=No]<br>[999=Don't know]                                                           |                                                      |
| E210      | Social interactions | the last 4 weeks?  [If E180 = 2 or 3]  Did you talk about the health risks of smoking with anyone else?  [If yes] PROBE: Who else?                          | [Boyfriend or girlfriend] [Friend] [Doctor or nurse] [Someone you didn't know well] [Other: OE] |                                                      |
| F100      | Prompt              | The next questions are about the cigarette packs [RCT participant] has been using in the last 4 weeks, not just the warning label on the packs.             |                                                                                                 |                                                      |
| F101      | Pack attitudes      | Do you think [RCT participant]'s cigarette packs looked                                                                                                     | 1= Not at all cool<br>2=Somewhat cool, or<br>3= Very cool                                       | Adapted from<br>White, 2008                          |
| F102      | Pack attitudes      | Do you think [RCT participant]'s cigarette packs looked                                                                                                     | 1= Not at all gross 2=Somewhat gross, or 3= Very gross                                          | Adapted from<br>White, 2008                          |
| F103      | Pack attitudes      | Do you think [RCT participant]'s cigarette packs looked                                                                                                     | 1= Not at all ugly 2=Somewhat ugly, or 3= Very ugly                                             | Adapted from<br>White, 2008                          |
| F110      | Worry               | How worried are you about [RCT participant]'s health because of [his/her] smoking? Would you say                                                            | 1=Not at all,<br>2=A little<br>3=Somewhat, or<br>4=Very worried                                 | Modified from<br>Dijkstra (2003) and<br>Ranby (2013) |
| F120      | Worry               | [Skip if B110=0]  How worried are you that [RCT participant]'s smoking will cause [him/her] to have the health problem on the warning label?  Would you say | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very worried                                |                                                      |
| F130      | Worry               | How worried are you that being around secondhand smoke will harm your health? Would you say                                                                 | 1=Not at all 2=A little, 3=Somewhat, or 4=Very worried                                          |                                                      |
| F140      | Knowledge           | Based on what you know or believe, does smoking tobacco cause cancer?                                                                                       | [1=Yes]<br>[0=No]<br>[999=Don't know]                                                           |                                                      |
| F150      | Knowledge           | What about heart disease?  PROBE: Based on what you know or believe, does smoking tobacco cause heart disease?                                              | [1=Yes]<br>[0=No]<br>[999=Don't know]                                                           |                                                      |

| Item<br># | Construct                    | Item                                                                                                                                                                                                            | Response scale                                                                                                           | Source                                            |
|-----------|------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------|
| F160      | Knowledge                    | What about wrinkled skin?  PROBE: Based on what you know or believe, does smoking tobacco cause wrinkled skin?                                                                                                  | [1=Yes]<br>[0=No]<br>[999=Don't know]                                                                                    |                                                   |
| F170      | Perceived harm of cigarettes | How much do you think people harm themselves by smoking cigarettes?                                                                                                                                             | 1=Not at all 2=A little 3=Somewhat, or 4=A lot                                                                           | Adapted from PATH Wave 1 Youth Extended Interview |
| F180      | Perceived<br>likelihood      | What is the chance that you would one day get cancer if you regularly smoked cigarettes? Would your chance be  PROBE: If you're not sure, please give me your best guess.                                       | 1=Low<br>2=Medium, or<br>3=High                                                                                          | Adapted from<br>Pepper (2013)                     |
| F190      | Perceived<br>likelihood      | What is the chance that you would one day get heart disease if you regularly smoked cigarettes? Would your chance be  PROBE: If you're not sure, please give me your best guess.                                | 1=Low<br>2=Medium, or<br>3=High                                                                                          | Adapted from<br>Pepper (2013)                     |
| F200      | Perceived<br>likelihood      | What is the chance that you would one day get wrinkled skin if you regularly smoked cigarettes? Would your chance be  PROBE: If you're not sure, please give me your best guess.                                | 1=Low<br>2=Medium, or<br>3=High                                                                                          | Adapted from<br>Pepper (2013)                     |
| F210      | Prompt                       | Ok, now please tell me whether you agree or disagree with each statement.                                                                                                                                       |                                                                                                                          |                                                   |
| F220      | Subjective norms             | My parents or guardians think I should not smoke. Would you say you disagree, agree, or neither?  PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                          | [1=Strongly disagree,<br>2=Somewhat disagree<br>3=Neither agree or disagree<br>4 = Somewhat agree<br>5 = Strongly agree] | Adapted from<br>Armitage, 2007                    |
| F230      | Subjective norms             | When it comes to not smoking, I want to do what my parents or guardians think I should do. Would you say you disagree, agree, or neither?  PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree? | [1=Strongly disagree,<br>2=Somewhat disagree<br>3=Neither agree or disagree<br>4 = Somewhat agree<br>5 = Strongly agree] | Adapted from Von<br>Dras, 2004                    |
| F240      | Subjective norms             | My friends think I should not smoke. Would you say you disagree, agree, or neither?  PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                       | [1=Strongly disagree,<br>2=Somewhat disagree<br>3=Neither agree or disagree<br>4 = Somewhat agree<br>5 = Strongly agree] | Adapted from<br>Armitage, 2007                    |
| F250      | Subjective norms             | When it comes to not smoking, I want to do what my friends think I should do. Would you say you disagree, agree, or neither?  PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?              | [1=Strongly disagree,<br>2=Somewhat disagree<br>3=Neither agree or disagree<br>4 = Somewhat agree<br>5 = Strongly agree] | Adapted from Von<br>Dras, 2004                    |

| Item<br># | Construct                   | Item                                                                                                                                                                               | Response scale                                                                        | Source                           |
|-----------|-----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|----------------------------------|
| F260      | Global smoker<br>prototypes | We'd like to know more about what you think of smokers in general. These questions are not about you.  Picture a typical cigarette smoker your age. Is your opinion of this person | 1=Very negative 2=Somewhat negative 3=Neutral 4=Somewhat positive, or 5=Very positive |                                  |
| F270      | Smoker prototypes           | [Randomize order of F270-F340]  How much does the word "cool" describe a typical cigarette smoker your age? Would you say  PROBE: What about "cool"? Would you say                 | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit, or 5=Very much                      | McCool, Cameron, et al., 2010    |
| F280      | Smoker prototypes           | [Randomize order of F270-F340]  How much does the word "disgusting" describe a typical cigarette smoker your age? Would you say  PROBE: What about "disgusting"? Would you say     | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit 5=Very much                          | McCool, Cameron, et al., 2010    |
| F290      | Smoker prototypes           | [Randomize order of F270-F340]  How much does the word "healthy" describe a typical cigarette smoker your age? Would you say  PROBE: How about "healthy"? Would you say            | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit 5=Very much                          | McCool, Cameron,<br>et al., 2010 |
| F300      | Smoker prototypes           | [Randomize order of F270-F340]  How much does the word "smart" describe a typical cigarette smoker your age? Would you say  PROBE: What about "smart"? Would you say               | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit 5=Very much                          | McCool, Cameron, et al., 2010    |
| F310      | Smoker prototypes           | [Randomize order of F270-F340]  How much does the word "sexy" describe a typical cigarette smoker your age? Would you say  PROBE: What about "sexy"? Would you say                 | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit 5=Very much                          | McCool, Cameron,<br>et al., 2010 |
| F320      | Smoker prototypes           | [Randomize order of F270-F340]  How much does the word "unattractive" describe a typical cigarette smoker your age? Would you say  PROBE: What about "unattractive"? Would you say | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit 5=Very much                          | McCool, Cameron, et al., 2010    |
| F330      | Smoker prototypes           | [Randomize order of F270-F340]                                                                                                                                                     | 1=Not at all<br>2=Slightly<br>3=Somewhat                                              | McCool, Cameron, et al., 2010    |

| Item | Construct               | Item                                                                                                                                                                                    | Response scale                                                                        | Source                         |
|------|-------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|--------------------------------|
| #    |                         | How much does the word "immature" describe a typical cigarette smoker your age? Would you say                                                                                           | 4=Quite a bit<br>5=Very much                                                          |                                |
|      |                         | PROBE: What about "immature"? Would you say                                                                                                                                             |                                                                                       |                                |
| F340 | Smoker prototypes       | [Randomize order of F270-F340]  How much does the word "inconsiderate" describe a typical cigarette smoker your age? Would you say  PROBE: What about "inconsiderate"?                  | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit 5=Very much                          | McCool, Cameron, et al., 2010  |
| G100 | Prompt                  | Would you say  The next questions are about cigarettes and other tobacco products.                                                                                                      |                                                                                       |                                |
| G110 | Parents' tobacco<br>use | How many of your parents or guardians smoke cigarettes?                                                                                                                                 | [0=0]<br>[1=1]<br>[2=2]<br>[3=More than 2]                                            | Adapted from<br>Miller, 2006   |
| G120 | Friends' tobacco<br>use | Think of your four closest friends. How many of them have ever tried cigarette smoking, even one or two puffs?                                                                          | [0=0]<br>[1=1]<br>[2=2]<br>[3=3]<br>[4=4]<br>[5=Not sure]                             | YTS, 2011                      |
| G121 | Smoking curiosity       | Have you ever been curious about smoking a cigarette?                                                                                                                                   | [1=Yes]<br>[0=No]                                                                     | Pierce et al., 2005            |
| G122 | Smoking curiosity       | [If G121 = 1] Would you say you were                                                                                                                                                    | 1=A little curious 2=Somewhat curious, or 3=Very curious [-8 Don't know] [-7 Refused] |                                |
| G130 | Smoking status          | Have you ever tried cigarette smoking, even one or two puffs?                                                                                                                           | [1=Yes]<br>[0=No]                                                                     | YTS, 2011                      |
| G131 | Smoking reaction        | [If G130 = 1]  How did you feel after smoking a cigarette for the first time?                                                                                                           | [OE]                                                                                  |                                |
| G132 | Smoking reaction        | [If G130=1]  How did you feel physically after smoking a cigarette for the first time?                                                                                                  | [OE]                                                                                  |                                |
| G133 | Smoking reaction        | [If G130=1] When you first smoked a cigarette, did it feel good or bad?                                                                                                                 | [1=Good]<br>[2=Bad]<br>[3=Don't remember]                                             | Adapted from<br>DiFranza, 2004 |
| G134 | Smoking reaction        | [If G130=1]  I am going to list some things that people experience with their first cigarette. Some people have coughing, pain in the chest, or irritated eyes. Did this happen to you? | [1=Yes]<br>[0=No]                                                                     | Adapted from<br>DiFranza, 2004 |
| G135 | Smoking reaction        | [If G130=1]                                                                                                                                                                             | [1=Yes]<br>[0=No]                                                                     | Adapted from<br>DiFranza, 2004 |

| Construct        | Item                                                                                                                                                           | Response scale                                                                   | Source                                                                                      |
|------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|
|                  | What about a bad taste in the mouth? Did this happen to you?                                                                                                   |                                                                                  |                                                                                             |
| Smoking reaction | [If G130=1]                                                                                                                                                    | [1=Yes]<br>[0=No]                                                                | Adapted from<br>DiFranza, 2004                                                              |
|                  | like they are going to throw up. Did this                                                                                                                      |                                                                                  |                                                                                             |
| Smoking reaction | [If G130=1]                                                                                                                                                    | [1=Yes]<br>[0=No]                                                                | Adapted from<br>DiFranza, 2004                                                              |
| Smoking reaction |                                                                                                                                                                | [1-Vas]                                                                          | Adapted from                                                                                |
| Smoking reaction |                                                                                                                                                                | [0=No]                                                                           | DiFranza, 2004                                                                              |
| Smoking reaction | [If G130=1]                                                                                                                                                    | [1=Yes]                                                                          | Adapted from                                                                                |
| C                |                                                                                                                                                                | [0=No]                                                                           | DiFranza, 2004                                                                              |
|                  | What about feeling relaxed?                                                                                                                                    |                                                                                  |                                                                                             |
| Smoking status   | [If G130 = 1]                                                                                                                                                  |                                                                                  | PATH Wave 1                                                                                 |
|                  | In the past 30 days, on how many days did                                                                                                                      | [88 = Refused to answer]<br>[999 = Don't know]                                   | Youth Extended<br>Interview                                                                 |
| Smoking quantity | j č                                                                                                                                                            | [# of cigarettes]                                                                | YTS, 2011                                                                                   |
| Smoking quantity |                                                                                                                                                                | [" of eightetes]                                                                 | 115, 2011                                                                                   |
|                  |                                                                                                                                                                |                                                                                  |                                                                                             |
|                  |                                                                                                                                                                |                                                                                  |                                                                                             |
|                  | cigarettes in it.                                                                                                                                              |                                                                                  |                                                                                             |
| Smoking          | [If G130=0 or (G130=1 and G140=0)]                                                                                                                             | 1=Definitely yes                                                                 | YTS, 2011                                                                                   |
| susceptibility   | D 41:1 '91 1 ' 4:1                                                                                                                                             |                                                                                  |                                                                                             |
|                  |                                                                                                                                                                |                                                                                  |                                                                                             |
| Smoking          |                                                                                                                                                                |                                                                                  | YTS, 2011                                                                                   |
|                  |                                                                                                                                                                |                                                                                  | 112, 2011                                                                                   |
|                  | If one of your best friends were to offer                                                                                                                      | 3=Probably not, or                                                               |                                                                                             |
|                  | 1 3                                                                                                                                                            | 4=Definitely not                                                                 |                                                                                             |
| 0.1.1            |                                                                                                                                                                | 54.77                                                                            | D. CTV                                                                                      |
| Quit intentions  | [If G140 >= 1]                                                                                                                                                 |                                                                                  | PATH                                                                                        |
|                  | Do you want to completely stop smoking                                                                                                                         |                                                                                  |                                                                                             |
| Prompt           |                                                                                                                                                                |                                                                                  |                                                                                             |
| Trompt           | cigarettes and other vaping devices. These                                                                                                                     |                                                                                  |                                                                                             |
|                  | include e-hookah and vape pens. Some                                                                                                                           |                                                                                  |                                                                                             |
|                  |                                                                                                                                                                |                                                                                  |                                                                                             |
|                  |                                                                                                                                                                |                                                                                  |                                                                                             |
|                  |                                                                                                                                                                |                                                                                  |                                                                                             |
| F-cig use        |                                                                                                                                                                | [1=Yes]                                                                          |                                                                                             |
| 2 015 030        | one or two times?                                                                                                                                              |                                                                                  |                                                                                             |
| E-cig            | [If H110 = 0]                                                                                                                                                  | 1=Definitely yes                                                                 | YTS, 2011                                                                                   |
| susceptibility   |                                                                                                                                                                | 2=Probably yes                                                                   |                                                                                             |
|                  | you an e-cigarette, would you try it?                                                                                                                          | 3=Probably not, or<br>4=Definitely not                                           |                                                                                             |
| E oig uso        |                                                                                                                                                                | [# of days]                                                                      |                                                                                             |
| E-cig use        | [11 1110 = 1]                                                                                                                                                  | [# OI days]                                                                      |                                                                                             |
|                  | In the past 30 days, on how many days did you use an e-cigarette?                                                                                              |                                                                                  |                                                                                             |
|                  | Smoking reaction  Smoking reaction  Smoking reaction  Smoking reaction  Smoking status  Smoking quantity  Smoking susceptibility  Prompt  E-cig use  E-cig use | Smoking reaction    What about a bad taste in the mouth? Did this happen to you? | What about a bad taste in the mouth? Did this happen to you?  Smoking reaction  [If G130=1] |

| Item<br># | Construct          | Item                                                                                                                                                                         | Response scale                                                                                                   | Source                         |
|-----------|--------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------|--------------------------------|
| H111      | E-cig use          | [If H110=1]                                                                                                                                                                  | [OE]                                                                                                             |                                |
|           |                    | The first time you used an e-cigarette, why did you use it?                                                                                                                  |                                                                                                                  |                                |
| H112      | E-cig reaction     | [If H110 = 1]                                                                                                                                                                | [OE]                                                                                                             |                                |
|           |                    | How did you feel after using an e-cigarette for the first time?                                                                                                              |                                                                                                                  |                                |
| H113      | E-cig reaction     | [If H110=1]                                                                                                                                                                  | [OE]                                                                                                             |                                |
|           |                    | How did you feel <u>physically</u> after using an e-cigarette for the first time?                                                                                            |                                                                                                                  |                                |
| H114      | E-cig reaction     | [If H110=1]                                                                                                                                                                  | [1=Good]<br>[2=Bad]                                                                                              | Adapted from<br>DiFranza, 2004 |
|           |                    | When you first used an e-cigarette, did it feel good or bad?                                                                                                                 | [3=Don't remember]                                                                                               | ·                              |
| H115      | E-cig reaction     | [If H110=1]                                                                                                                                                                  | [1=Yes]<br>[0=No]                                                                                                | Adapted from<br>DiFranza, 2004 |
|           |                    | I am going to list some things that people experience with their first e-cigarette. Some people have coughing, pain in the chest, or irritated eyes. Did this happen to you? | [0-140]                                                                                                          | Dirianza, 2004                 |
| H116      | E-cig reaction     | [If H110=1]                                                                                                                                                                  | [1=Yes]                                                                                                          | Adapted from                   |
|           |                    | What about a bad taste in the mouth? Did this happen to you?                                                                                                                 | [0=No]                                                                                                           | DiFranza, 2004                 |
| H117      | E-cig reaction     | [If H110=1]                                                                                                                                                                  | [1=Yes]                                                                                                          | Adapted from                   |
|           |                    | Some people have an upset stomach or feel like they are going to throw up. Did this happen to you?                                                                           | [0=No]                                                                                                           | DiFranza, 2004                 |
| H118      | E-cig reaction     | [If H110=1]                                                                                                                                                                  | [1=Yes]                                                                                                          | Adapted from                   |
|           |                    | What about feeling dizzy or lightheaded?                                                                                                                                     | [0=No]                                                                                                           | DiFranza, 2004                 |
| H119      | E-cig reaction     | [If H110=1]                                                                                                                                                                  | [1=Yes]<br>[0=No]                                                                                                | Adapted from<br>DiFranza, 2004 |
| H120      | E-cig reaction     | What about getting a rush or a buzz?  [If H110=1]                                                                                                                            | [1=Yes]                                                                                                          | Adapted from                   |
|           |                    |                                                                                                                                                                              | [0=No]                                                                                                           | DiFranza, 2004                 |
| H121      | E-cig use          | What about feeling relaxed?  [If H110=1]  What was the flavor of the first e-cigarette                                                                                       | [1=Tobacco or "regular"] [2=Mint or menthol] [3= Candy, like chocolate or                                        |                                |
|           |                    | you tried?                                                                                                                                                                   | vanilla] [4=Fruit] [5=Alcohol] [6=Other] [7=Not sure]                                                            |                                |
| H140      | E-cig interactions | [If H110 = 1]  The first time you used an e-cigarette, how did you get it?                                                                                                   | 1=You tried one that belonged<br>to someone else<br>2=You bought it for yourself<br>3=Someone else bought it for | Adult P30 survey               |
| H150      | E-cig interactions | [If H140 = 1]                                                                                                                                                                | you, or 4=You got a free sample [5=Other (please specify)] 1=A friend,                                           |                                |
| 11130     | L-cig interactions | [11 11170 - 1]                                                                                                                                                               | 1-A HICHU,                                                                                                       |                                |

| Item<br># | Construct                         | Item                                                                                                                                                                                                                            | Response scale                                                                                                                                | Source                           |
|-----------|-----------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------|
|           |                                   | Did it belong to?                                                                                                                                                                                                               | 2=A family member, or<br>3=Someone you did not know<br>well                                                                                   |                                  |
| H160      | E-cig interactions                | [If H140 = 2]                                                                                                                                                                                                                   | 1=In a store, or<br>2=Online                                                                                                                  |                                  |
| H170      | E-cig interactions                | Did you buy it?  [If F140 = 5]                                                                                                                                                                                                  | [OE]                                                                                                                                          |                                  |
|           |                                   | Can you please tell me how you got the e-cigarette the first time you used it?                                                                                                                                                  |                                                                                                                                               |                                  |
| H180      | E-cig interactions                | In the last month, did you talk to anyone about e-cigarettes?                                                                                                                                                                   | [1=Yes]<br>[0=No]                                                                                                                             | Adapted from adult<br>P30 survey |
| H190      | E-cig interactions                | [If H180 = 1]  In the last month, who did you talk to about e-cigarettes?                                                                                                                                                       | [RCT participant] [Other parent or guardian] [Sibling] [Other family member] [Boyfriend or girlfriend] [Friend] [Doctor or nurse] [Other: OE] | Adapted from adult<br>P30 survey |
| H200      | E-cig interactions                | [If H180=1]  Did you talk about e-cigarettes with your friends or appearance also your age?                                                                                                                                     | [1=Yes]<br>[0=No]                                                                                                                             |                                  |
| H210      | Global e-cigarette user prototype | friends or anyone else your age?  We'd like to know more about what you think of e-cigarette users in general. These questions are not about you.  Picture a typical e-cigarette user your age. Is your opinion of this person? | 1=Very negative 2=Somewhat negative 3=Neutral 4=Somewhat positive, or 5=Very positive                                                         |                                  |
| H220      | E-cigarette use prototypes        | [Randomize order of H220-H290]  How much does the word "cool" describe a typical e-cigarette user your age? Would you say  PROBE: What about "cool"? Would you                                                                  | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit, or 5=Very much                                                                              | McCool, Cameron, et al., 2010    |
| H230      | E-cigarette use prototypes        | [Randomize order of H220-H290]  How much does the word "disgusting" describe a typical e-cigarette user your age? Would you say  PROBE: What about "disgusting"? Would you say                                                  | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit, or 5=Very much                                                                              | McCool, Cameron,<br>et al., 2010 |
| H240      | E-cigarette use prototypes        | [Randomize order of H220-H290]  How much does the word "healthy" describe a typical e-cigarette user your age? Would you say  PROBE: What about "healthy"? Would you say                                                        | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit, or 5=Very much                                                                              | McCool, Cameron,<br>et al., 2010 |
| H250      | E-cigarette use prototypes        | [Randomize order of H220-H290]                                                                                                                                                                                                  | 1=Not at all<br>2=Slightly<br>3=Somewhat                                                                                                      | McCool, Cameron, et al., 2010    |

| Item<br># | Construct                  | Item                                                                                                                                                                                                                                                                                                  | Response scale                                                   | Source                        |
|-----------|----------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|-------------------------------|
|           |                            | How much does the word "smart" describe a typical e-cigarette user your age? Would you say                                                                                                                                                                                                            | 4=Quite a bit, or<br>5=Very much                                 |                               |
|           |                            | PROBE: What about "smart"? Would you say                                                                                                                                                                                                                                                              |                                                                  |                               |
| H260      | E-cigarette use prototypes | [Randomize order of H220-H290]  How much does the word "sexy" describe a typical e-cigarette user your age? Would you say  PROBE: What about "sexy"? Would you                                                                                                                                        | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit, or 5=Very much | McCool, Cameron, et al., 2010 |
| H270      | E-cigarette use prototypes | say  [Randomize order of H220-H290]  How much does the word "unattractive" describe a typical e-cigarette user your age? Would you say  PROBE: How about "unattractive"? Would you say                                                                                                                | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit, or 5=Very much | McCool, Cameron, et al., 2010 |
| H280      | E-cigarette use prototypes | [Randomize order of H220-H290]  How much does the word "immature" describe a typical e-cigarette user your age? Would you say  PROBE: What about "immature"? Would you say                                                                                                                            | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit, or 5=Very much | McCool, Cameron, et al., 2010 |
| H290      | E-cigarette use prototypes | [Randomize order of H220-H290]  How much does the word "inconsiderate" describe a typical e-cigarette user your age? Would you say  PROBE: How about "inconsiderate"? Would you say                                                                                                                   | 1=Not at all 2=Slightly 3=Somewhat 4=Quite a bit, or 5=Very much | McCool, Cameron, et al., 2010 |
| H300      | OTP use                    | Have you ever used any <u>other</u> tobacco product, such as hookah, chewing tobacco, dip, cigars, little cigars, or cigarillos?                                                                                                                                                                      | [1=Yes]<br>[0=No]                                                |                               |
| I100      | Prompt                     | [If B110=0]  Are you near a computer or are you able to receive a text picture?                                                                                                                                                                                                                       | [1=Yes]<br>[0=No]                                                |                               |
| I101      | Prompt                     | [If I100=0] Ok, no problem.                                                                                                                                                                                                                                                                           |                                                                  |                               |
| I102      | Prompt                     | [If I100=1]  Ok, great. Like I said earlier, [RCT participant] was in our study where we put a health warning on [his/her] cigarette packs. I'd like to send you a picture of the label, and then ask you some questions about it. What's the best email or phone number to send the picture to? [Get |                                                                  |                               |

| Item<br># | Construct                   | Item                                                                                                                                                                                                                             | Response scale                                                              | Source                                                                   |
|-----------|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|--------------------------------------------------------------------------|
|           |                             | email/phone number, and send picture.] Ok, I just sent it. Please let me know when you see it. [received] Great. Please take the next 30 seconds or so to look at the picture. Please let me know when you're ready to continue. |                                                                             |                                                                          |
| I110      | Emotional reactions         | [If B110=0]  How <u>scared</u> did the warning label make you feel? Would you say                                                                                                                                                | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very scared             | Adapted from<br>Nonnemaker et al.<br>(2010) and Watson<br>et al. (1988)  |
| I120      | Emotional reactions         | [If I110=1]  Can you tell me a bit about why you didn't feel scared?                                                                                                                                                             | [OE]                                                                        |                                                                          |
| I130      | Emotional reactions         | [If I110=2, 3, or 4]  Can you tell me a bit about why you felt that way?                                                                                                                                                         | [OE]                                                                        |                                                                          |
| I140      | Emotional reactions         | [If B110=0]  How <u>anxious</u> did the warning label make you feel? Would you say                                                                                                                                               | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very anxious            | Adapted from<br>Nonnemaker et al.<br>(2010)                              |
| I150      | Emotional reactions         | [If B110=0]  How grossed out did the warning label make you feel? Would you say                                                                                                                                                  | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very grossed out        | Adapted from<br>Nonnemaker et al.<br>(2010) and Leshner<br>et al. (2011) |
| I160      | Emotional reactions         | [If B110=0]  How <u>ashamed</u> did the warning label make you feel? Would you say                                                                                                                                               | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very ashamed            | Adapted from<br>Nonnemaker 2010<br>and Keller and<br>Block (1996)        |
| I170      | Emotional reactions         | [If B110=0]  How <u>sad</u> did the warning label make you feel? Would you say                                                                                                                                                   | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very sad                | Watson (1988)                                                            |
| I180      | Perceived understandability | [If B110=0]  How easy was the warning label to understand? Would you say                                                                                                                                                         | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very easy to understand | Adapted from<br>Cameron et al.<br>(2013)                                 |
| I190      | Attention/ noticing         | [If B110=0]  Would you say the warning label grabbed your attention?                                                                                                                                                             | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=A lot                   | Adapted from<br>Nonnemaker et al.<br>(2010)                              |
| I200      | Cognitive elaboration       | [If B110=0]  How much did the warning label make you think about the harms of smoking cigarettes? Would you say                                                                                                                  | 1=Not at all,<br>2=A little<br>3=Somewhat, or<br>4=A lot                    |                                                                          |
| I210      | Cognitive elaboration       | [If B110=0]                                                                                                                                                                                                                      | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=A lot                   |                                                                          |

| Item<br># | Construct         | Item                                                                                                                                    | Response scale                                                                | Source |
|-----------|-------------------|-----------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------|--------|
|           |                   | How much did the warning label make you think about the harms of being around secondhand smoke? Would you say                           |                                                                               |        |
| I220      | Prompt            | [If B110=0]                                                                                                                             |                                                                               |        |
|           |                   | For the next questions, think about the warning label in the picture I sent you. Say whether you agree or disagree with each statement. |                                                                               |        |
| I230      | Reactance - anger | [If B110=0]                                                                                                                             | [1=Strongly disagree]                                                         |        |
|           |                   | [Randomize order of I230-I350]                                                                                                          | [2=Somewhat disagree] [3=Neither agree or disagree]                           |        |
|           |                   | The warning made me feel aggravated.                                                                                                    | [4 = Somewhat agree]<br>[5 = Strongly agree]                                  |        |
|           |                   | Would you say you disagree, agree, or neither?                                                                                          |                                                                               |        |
|           |                   | PROBE: Would you say you strongly                                                                                                       |                                                                               |        |
| 12.10     | D                 | (dis)agree or somewhat (dis)agree?                                                                                                      | [1]                                                                           |        |
| I240      | Reactance - anger | [If B110=0]<br>[Randomize order of I230-I350]                                                                                           | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree]     |        |
|           |                   | The warning made me feel angry.                                                                                                         | [4 = Somewhat agree]<br>[5 = Strongly agree]                                  |        |
|           |                   | Would you say you disagree, agree, or neither?                                                                                          |                                                                               |        |
|           |                   | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                                    |                                                                               |        |
| I250      | Reactance - anger | [If B110=0]                                                                                                                             | [1=Strongly disagree]                                                         |        |
|           |                   | [Randomize order of I230-I350]                                                                                                          | [2=Somewhat disagree] [3=Neither agree or disagree]                           |        |
|           |                   | The warning annoyed me.                                                                                                                 | [4 = Somewhat agree]<br>[5 = Strongly agree]                                  |        |
|           |                   | Would you say you disagree, agree, or neither?                                                                                          |                                                                               |        |
|           |                   | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                                    |                                                                               |        |
| I260      | Reactance - anger | [If B110=0]<br>[Randomize order of I230-I350]                                                                                           | [1=Strongly disagree] [2=Somewhat disagree]                                   |        |
|           |                   | The warning irritated me.                                                                                                               | [3=Neither agree or disagree]<br>[4 = Somewhat agree]<br>[5 = Strongly agree] |        |
|           |                   | Would you say you disagree, agree, or neither?                                                                                          |                                                                               |        |
|           |                   | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                                    |                                                                               |        |
| I270      | Reactance - lies  | [If B110=0]                                                                                                                             | [1=Strongly disagree]                                                         |        |
|           |                   | [Randomize order of I230-I350]                                                                                                          | [2=Somewhat disagree] [3=Neither agree or disagree]                           |        |
|           |                   | The health effect on the warning was overblown.                                                                                         | [4 = Somewhat agree] [5 = Strongly agree]                                     |        |
|           |                   | Would you say you disagree, agree, or neither?                                                                                          |                                                                               |        |

| Item<br># | Construct              | Item                                                                                   | Response scale                                                                                 | Source |
|-----------|------------------------|----------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|--------|
|           |                        | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                   |                                                                                                |        |
| I280      | Reactance - lies       | [If B110=0] [Randomize order of I230-I350]  The warning exaggerated the health effects | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree] [4 = Somewhat agree] |        |
|           |                        | of smoking.  Would you say you disagree, agree, or                                     | [5 = Strongly agree]                                                                           |        |
|           |                        | neither?  PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?         |                                                                                                |        |
| I290      | Reactance - lies       | [If B110=0]<br>[Randomize order of I230-I350]                                          | [1=Strongly disagree]<br>[2=Somewhat disagree]<br>[3=Neither agree or disagree]                |        |
|           |                        | The warning was misleading.  Would you say you disagree, agree, or                     | [4 = Somewhat agree]<br>[5 = Strongly agree]                                                   |        |
|           |                        | neither?  PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?         |                                                                                                |        |
| I300      | Reactance - government | [If B110=0] [Randomize order of I230-I350]                                             | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree]                      |        |
|           |                        | Smoking is legal, so the government should stop interfering with smokers' freedom.     | [4 = Somewhat agree] [5 = Strongly agree]                                                      |        |
|           |                        | Would you say you disagree, agree, or neither?                                         |                                                                                                |        |
|           | _                      | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                   |                                                                                                |        |
| I310      | Reactance - government | [If B110=0]<br>[Randomize order of I230-I350]                                          | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree]                      |        |
|           |                        | The government shouldn't require warnings like that on cigarette packs.                | [4 = Somewhat agree]<br>[5 = Strongly agree]                                                   |        |
|           |                        | Would you say you disagree, agree, or neither?                                         |                                                                                                |        |
|           |                        | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                   |                                                                                                |        |
| I320      | Reactance - government | [If B110=0]<br>[Randomize order of I230-I350]                                          | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree]                      |        |
|           |                        | It's not the government's job to warn me about the risks of smoking.                   | [4 = Somewhat agree]<br>[5 = Strongly agree]                                                   |        |
|           |                        | Would you say you disagree, agree, or neither?                                         |                                                                                                |        |

| Item<br># | Construct                | Item                                                                                                                     | Response scale                                                            | Source                      |
|-----------|--------------------------|--------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------|
| ,,        |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                     |                                                                           |                             |
| I330      | Reactance - manipulation | [If B110=0]<br>[Randomize order of I230-I350]                                                                            | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree] |                             |
|           |                          | The warning was trying to manipulate me.                                                                                 | [4 = Somewhat agree]<br>[5 = Strongly agree]                              |                             |
|           |                          | Would you say you disagree, agree, or neither?                                                                           |                                                                           |                             |
|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                     |                                                                           |                             |
| I340      | Reactance - manipulation | [If B110=0]<br>[Randomize order of I230-I350]                                                                            | [1=Strongly disagree] [2=Somewhat disagree] [3=Neither agree or disagree] |                             |
|           |                          | The warning was manipulating smokers.                                                                                    | [4 = Somewhat agree]<br>[5 = Strongly agree]                              |                             |
|           |                          | Would you say you disagree, agree, or neither?                                                                           |                                                                           |                             |
|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                     |                                                                           |                             |
| I350      | Reactance -              | [If B110=0]                                                                                                              | [1=Strongly disagree]                                                     |                             |
|           | manipulation             | [Randomize order of I230-I350]                                                                                           | [2=Somewhat disagree]<br>[3=Neither agree or disagree]                    |                             |
|           |                          | The warning was trying to boss me around.                                                                                | [4 = Somewhat agree]<br>[5 = Strongly agree]                              |                             |
|           |                          | Would you say you disagree, agree, or neither?                                                                           |                                                                           |                             |
|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                     |                                                                           |                             |
| I360      | State empathy            | [If B110=0]                                                                                                              | [1=Strongly disagree]<br>[2=Somewhat disagree]                            | Adapted from Campbell, 2004 |
|           |                          | I wish there was something I could do to solve the health problem on the warning label.                                  | [3=Neither agree or disagree] [4 = Somewhat agree] [5 = Strongly agree]   |                             |
|           |                          | Would you say you disagree, agree, or neither?                                                                           |                                                                           |                             |
|           |                          | PROBE: Would you say you strongly (dis)agree or somewhat (dis)agree?                                                     |                                                                           |                             |
| I370      | Perceived effectiveness  | [If B110=0]                                                                                                              | 1=Not at all<br>2=A little                                                |                             |
|           |                          | How much does the warning label make you want to tell [RCT participant] that [he/she] should quit smoking? Would you say | 3=Somewhat, or<br>4=A lot                                                 |                             |
| I380      | Perceived                | [If B110=0]                                                                                                              | 1=Not at all                                                              |                             |
|           | effectiveness            | How much does the warning label discourage you from wanting to smoke? Would you say                                      | 2=A little<br>3=Somewhat, or<br>4=A lot                                   |                             |
| I390      | Perceived                | [If B110=0]                                                                                                              | 1=Not at all                                                              |                             |
|           | effectiveness            |                                                                                                                          | 2=A little                                                                |                             |
|           |                          |                                                                                                                          | 3=Somewhat, or                                                            |                             |

| Item<br># | Construct                                     | Item                                                                                                                                                  | Response scale                                                                                                                                                                                          | Source |
|-----------|-----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|
|           |                                               | How much would having this warning label on <u>all</u> cigarette packs discourage other teenagers from wanting to smoke? Would you say                | 4=A lot                                                                                                                                                                                                 |        |
| I400      | Worry                                         | [If B110=0]  How worried are you that [RCT participant]'s smoking will cause [him/her] to have the health problem on the warning label? Would you say | 1=Not at all,<br>2=A little,<br>3=Somewhat, or<br>4=Very worried                                                                                                                                        |        |
| I100      | Prompt                                        | Thank you. We're almost done. I have just a few more questions that I'd like to ask you.                                                              |                                                                                                                                                                                                         |        |
| I110      | Age                                           | How old are you?                                                                                                                                      | # years old                                                                                                                                                                                             |        |
| I120      | Grade                                         | What grade are you in?                                                                                                                                | [Do not read]                                                                                                                                                                                           |        |
| 1120      |                                               |                                                                                                                                                       | [1= 5TH GRADE 2= 6th GRADE 3= 7th GRADE 4= 8th GRADE 5= 9th GRADE 6= 10th GRADE 7= 11th GRADE 8= 12th GRADE 9= GRADUATED HIGH SCHOOL 10= IN COLLEGE 11= Home-schooled 12= I HAVE DROPPED OUT OF SCHOOL] |        |
| I130      | Sex                                           | I'm required to ask, are you male or female?                                                                                                          | [1 = Male] [2 = Female] [3=Other or transgender]                                                                                                                                                        |        |
| I140      | Hispanic ethnicity                            | Are you Hispanic or Latino?                                                                                                                           | [0 = No]<br>[1 = Yes]                                                                                                                                                                                   |        |
| I150      | Race                                          | Which one of these groups would you say best represents your race?                                                                                    | 1= White 2= Black or African American 3= American Indian or Alaska Native 4= Asian, or 5= Pacific Islander [6= Other: OE]                                                                               |        |
| I190      | Parental<br>monitoring of<br>survey responses | Was there an adult in the room with you at any point while you were answering these questions?                                                        | [1 = Yes]<br>[0 = No]                                                                                                                                                                                   |        |
| I200      | Parental<br>monitoring of<br>survey responses | [If K190 = 1]  Do you think that any of your answers would have been different if the adult wasn't in the room?                                       | [1 = Yes]<br>[0 = No]                                                                                                                                                                                   |        |
| I210      | Email                                         | [If not eligible for qualitative survey]  This is the end of our survey. I will send you an email with a code for a \$40                              | OE                                                                                                                                                                                                      |        |

| Item<br># | Construct | Item                                                                                                                                                                                                                                                                                                                       | Response scale | Source |
|-----------|-----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|--------|
| T .       |           | Amazon gift card now. What is the best email to send the gift card to? If you don't get the gift card within the next couple of days, feel free to call me at XXXXX.  Thank you for your time!                                                                                                                             |                |        |
| 1220      | Prompt    | [If eligible for qualitative survey] [If consented to recording during assent process]  Great. We're about halfway through the survey, and the computer has selected you to take the next part of the survey. You will receive a second \$40 gift-card for taking                                                          |                |        |
|           |           | this part of the survey.  [If eligible for qualitative survey] [If did not consent to recording during assent process]  Great. We're about halfway through the survey, and the computer has selected you to take the next part of the survey. You will receive a second \$40 gift-card for taking this part of the survey. |                |        |

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